

BearCom Acquires Spectrum Communications, Experts at Providing Specialized Wireless Communication Systems, Solutions, and Services

Strategic acquisition expands BearCom's operations in Ontario, Canada

June 4, 2018: Dallas, TX — BearCom Group, Inc. (“BearCom”), North America’s largest and pre-eminent provider of wireless communications equipment and solutions for two-way radios, as well as other voice and data technologies, today announced the acquisition of Spectrum Communications, Ltd. with six locations in Ontario, Canada. This transaction extends BearCom’s presence throughout Ontario, which began with the acquisition of Mobile Business Communications early in 2018.

Spectrum Communications has been providing a wide variety of specialized communication systems, solutions, and exceptional service for 39 years. What sets Spectrum apart is the company’s ability to provide custom solutions built to meet unique client needs. Working directly with manufacturers allows Spectrum to integrate the high-quality products they offer to create ideal business solutions for each customer. Over the years, Spectrum has been honored with multiple awards from their business partners.

Spectrum Communications is proud to carry only the best two-way radios and accessories in the business and is an authorized dealer for Motorola Solutions, Kenwood, and Harris. Spectrum’s sales and service professionals receive ongoing training straight from each manufacturer so they always have the latest knowledge and resources to sell, service, and maintain their equipment.

Spectrum provides advanced communications solutions such as point-to-point and point-to-multipoint networks; management services for voice, GPS tracking, and wireless broadband; as well as emergency notification systems for customers such as petrochemical plants and schools. The company also offers a subscription-based Network Operations Centre (NOC) to monitor advanced communication systems, such as those for municipalities and public utilities, including SCADA control systems. The Spectrum facility functions as an Emergency Operations Centre (EOC) providing 911 PSAP dispatching service to select local public safety organizations.

“We are delighted to welcome Spectrum Communications to the BearCom family,” said Mark Kroh, Chief Executive Officer of BearCom. “Their deep levels of expertise in advanced wireless communication



solutions deliver the exact forward-thinking technologies we seek to better serve all of our customers. The Spectrum team is an outstanding addition to strengthen our Canadian presence and better serve all customers in the region. We are excited with the high-value solutions that Spectrum adds to the BearCom portfolio.”

Current Spectrum customers can count on seeing the same high levels of service and support, with a continued commitment to providing emerging communication technologies that improve productivity, system connectivity, and safety.

“We are very excited to be part of the BearCom team,” said Chris McAuley, Sales Director of Spectrum Communications, Ltd. “We look forward to a prosperous relationship that not only adds the various skills from other BearCom locations in Canada, but also fully utilizes the vast capabilities of BearCom in the U.S. We’re confident these combined resources will drive business and superior customer service in the wireless industry.”

Spectrum Communications was represented in this transaction by Allan Rosenhek. Terms were not announced.

Customers who need assistance with two-way radio Sales, Rentals, or Services are invited to call 519.663.2109. In the U.S., call 1.800.527.1670.

About BearCom

BearCom provides a broad line of high-performance wireless voice and data communications products, rentals, services, and complete mobility solutions. Founded in 1981, BearCom is North America’s largest solutions provider and system integrator of push-to-talk wireless communications equipment, serving customers from more than 40 locations throughout the U.S. and Canada. BearCom, headquartered in the Dallas, Texas area, employs more than 700 people. BearCom has been designated as a Motorola Solutions Service Elite Specialist.

Visit: www.bearcom.com

About Spectrum Communications

Spectrum Communications is a proud member of local business communities, serving customers from Tobermory to the Lake Erie shore, from Lake Huron to Collingwood, and beyond. We realize that communication is the key to organizational productivity and profit no matter whether it is a one man operation, small courier company, or large university campus. We ensure that each customer receives personalized service, and are honored to be a leading total solution provider for some of the world’s top organizations.

Visit: www.spectrum-communications.ca